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## FINANCIAL RATIOS

The following sample financial statement represents a “financial efficient” companion animal practice, including industry consistent financial ratios:

**ABC VETERINARY HOSPITAL LTD.**  
**STATEMENT OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2005**  
(Caution to Reader)

	2005		2004	
<b>REVENUE</b>				
Professional fees	\$ 592,675	85%	\$ 565,832	84%
Sales, recoveries	<u>104,589</u>	15%	<u>103,934</u>	16%
	<u>697,264</u>		<u>669,766</u>	
<b>DIRECT EXPENSES</b>				
Wages, benefits	146,425	21%	140,650	21%
Medical, supplies, consum.	160,370	23%	154,046	23%
Associate / locum veterinarian	75,000	11%	72,000	11%
Outside professional services	3,749	1%	3,427	1%
Lab fees	<u>20,915</u>	3%	<u>19,576</u>	3%
	<u>406,459</u>		<u>389,699</u>	
<b>GROSS MARGIN</b>	<b>290,805</b>		<b>280,067</b>	

For more regionalized financial statistics, contact your provincial veterinary medical association for the latest economic study information.